

# PRODUCT SHEET SDOH INDEX

Leverage rich data to gain insights, tailor conversations and improve outcomes for populations impacted by Social Determinants of Health (SDOH).

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mPulse Mobile's proprietary SDOH Index powers Conversational AI solutions to provide a more tailored, relevant and empathetic experience for diverse populations. By accounting for the impact of SDOH factors on access to care, automated outreach uses data to drive positive behaviors across demographics more effectively.

# Breadth and Depth Through Data

Incorporate rich Social Determinants data to support tailored conversations



# Putting People in Context

mPulse works with customers to input consumer address and zip code data. The SDOH Index draws from a range of data sources to predict how SDOH factors may impact each individual. This allows for tailored outreach that is respectful of and responsive to health beliefs, practices and needs across diverse populations.

# SDOH Index Components

mPulse's proprietary SDOH Index is constructed from census tract-level industry data sets and insights about individual consumers gathered through conversational interactions.

## Industry Data Sets

mPulse draws from a mix of public and private data sources and leverages a proprietary weighting system to maximize the predictive ability of the SDOH Index:

- Food Insecurity
- Transportation Access
- Education Level
- Economic Stability
- Community and Social Context
- Neighborhood and Environment
- Healthcare Resources and Coverage

## **Conversational Insights**

As people engage with mPulse programs, their responses help to validate the SDOH Index's predictions and provide deeper insights.

#### **Barrier Identification**

Open-ended questions in programs give people the opportunity to identify barriers to completing key actions like refilling a prescription, completing an important screening, or scheduling an annual doctor visit for their child. These responses can validate and improve the SDOH Index's scoring, and and also guide follow-up conversations to address barriers.

#### SDOH Survey

To further deepen SDOH data on a population, mPulse can deliver an SDOH Survey via interactive text messaging. Asking relevant and targeted questions to consumers on a preferred channel enables mPulse to verify the SDOH Index's understanding of the population and learn more about how to best drive healthy behaviors for people in a particular neighborhood.

# Leveraging the SDOH Index to Optimize Program Outcomes

The SDOH Index can help predict how programs will impact members of the the target population and improve the effectiveness of Conversational AI in messaging programs to drive behavior change in large populations.

### **Predicting Outcomes**

#### **Impact Estimate**

SDOH Indexing prior to launching an engagement program enables teams to understand the variation of SDOH factors across populations and better predict how different barriers may impact program success.

#### **Content Development**

Understanding SDOH factors impacting the target population enables development of program content that addresses key barriers and creates pathways for members to access available resources.

### **Tailoring Content**

#### **Conversational Tailoring**

Understanding a person's SDOH factors enables more accurate and relevant content tailoring in conversational AI programs to account for barriers and connect members with resources.

#### **Behavior Change Estimate**

Combining the SDOH Index with mPulse's behavioral data science expertise enables program tailoring based on the stage of behavior change, which drives improvement in member self-efficacy.

## Examples



#### **Prescription Refill**

Predict barriers to medication adherence

**Tailor** conversations to connect members with valuable support services and resources

#### **Member Navigation**



**Predict** relevant needs and important benefits for specific member segments

*Tailor* outreach based on health literacy levels to connect members with the most relevant resources



#### **Closing Gaps in Care**

**Predict** individual challenges to getting preventative care

*Tailor* messages to address disparities in access or health knowledge

#### **Pediatric Visit Completion**



**Predict** optimal allocation of program incentives and resources

*Tailor* incentive programs to maximize visit completion rates

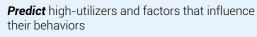
#### **Chronic Disease Management**



**Predict** social determinants' impact on key areas of disease self-management

*Tailor* dialogues to match appropriate tips and reminders to the individual

### **ED Deflection**



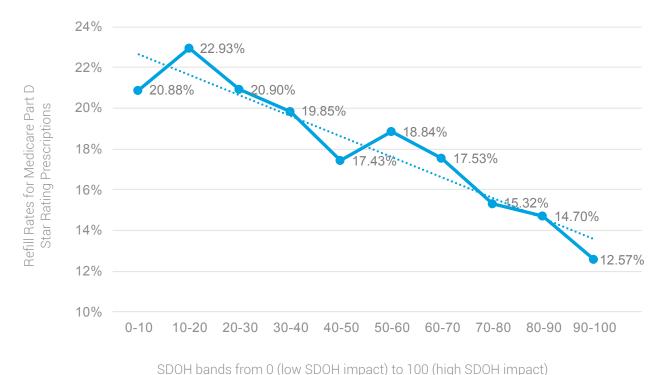
**Tailor** educational messages about appropriate resources and services

# **Reporting and Analysis**

Customers can receive custom reports and in-depth analysis of the SDOH Index's scoring for their population, and insights into key needs and challenges. The below is an example of the insights that the mPulse data and Behavioral Data Science teams can help uncover.

#### **Predictive Modeling**

In a Medication Adherence solution with a large Integrated Delivery Network (IDN), mPulse provided SDOH Indexing analysis that assigned Medicare Members a numerical value assessing the impact of SDOH factors on their likelihood to refill. Members were grouped into a series of bands and tracked to validate the prediction. A 2-year study revealed a strong correlation between refill rates and the mPulse SDOH scores, giving the IDN a powerful new tool to better assign resources and tailor outreach to members most likely to need them.



#### SDOH FACTORS IMPACT RX REFILL RATES

Sport bands norr o (low Sport impact) to roo (high Sport impact)

Results published in JMIR Nov 2019: https://mhealth.jmir.org/2019/11/e15771



# About mPulse Mobile

mPulse Mobile, the leader in Conversational AI solutions for the healthcare industry, drives improved health outcomes and business efficiencies by engaging individuals with tailored and meaningful dialogue. mPulse Mobile combines behavioral science, analytics and industry expertise that helps healthcare organizations activate their consumers to adopt healthy behaviors.

With over a decade of experience,100+ healthcare customers and more than 300 million conversations annually, mPulse Mobile has the data, the expertise and the solutions to drive healthy behavior change.

To ask a question or request a call, go to: mpulsemobile.com/contact

